



CAPITAL-RAISE INVESTOR DECK

Engineering breakthrough data science & AI that significantly improves investment performance and multiplies AUM growth.

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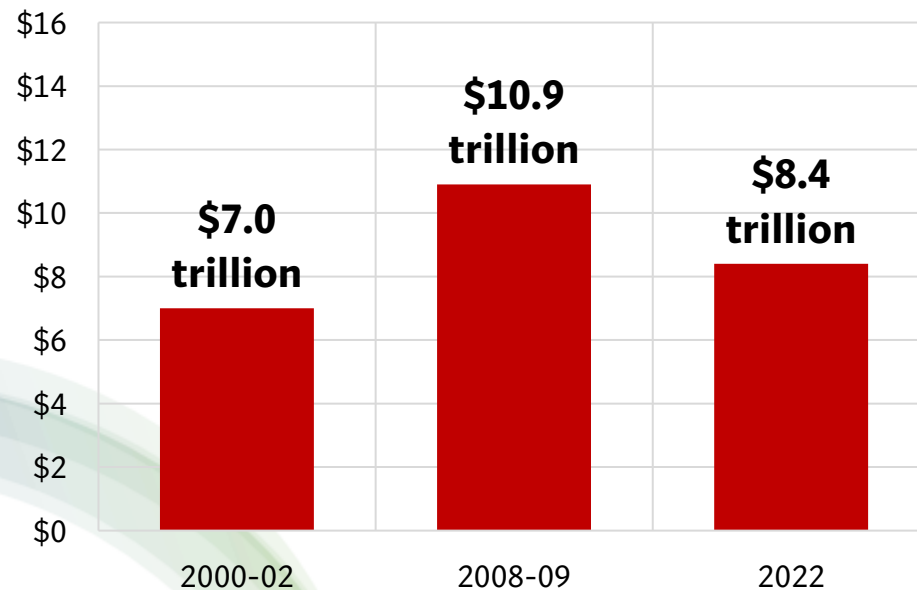
January 2026

THE SOURCE OF THE PROBLEM / PAIN: RESEARCH METHODS DEVOID OF SCIENTIFIC RIGOR

Investor Losses are the Evidence

Repeated waves of losses show the industry still operates without scientific research methods.

Cumulative Investor Losses in Three Market Crashes



Source: Federal Reserve Flow of Funds, ERS analysis

Investors Lost \$3.5 Trillion on These 10 Companies

Adobe: -\$200B (-60%)	Amazon: -\$1.06T (-56%)
Comcast: -\$157B (-54%)	Intel: -\$173B (-64%)
Meta: -\$841B (-77%)	Moderna: -\$159B (-80%)
Netflix: -\$232B (-76%)	Paypal: -\$300B (-81%)
Salesforce: -\$177B (-59%)	Walt Disney: -\$220B (-60%)

Investors experienced aggregate market-value losses exceeding \$3.5 trillion across these stocks within a three-year timeframe.

INVESTMENT DECISIONS WITHOUT SCIENTIFIC RIGOR

The investment industry remains pre-scientific:

- X Narrative-driven, not data-driven
- X No repeatable or testable research processes
- X No measurement or disclosure of loss probability

Result: Repeated trillion-dollar investor losses in *every* decade

ERS delivers scientific risk measurements validated across 25+ years.

America's First Fiduciary Standard for Investment Decisions

THE SOLUTION:

SCIENTIFIC PROCESSES FOR INVESTMENT RESEARCH AND DECISIONS

America's Independent Stock Risk Rating Agency™

A measurable, testable, auditable workflow that uses data science & AI to improve stock selection.

1. **Build your process:** Convert your investment standards into clear, repeatable rules
2. **Test your process:** Test your rules across decades of data before you implement them
3. **Monitor your process:** Receive alerts when risk rises or conditions deteriorate
4. **Document your process:** Create a consistent, auditable decision trail
5. **Communicate your process:** Win more and bigger accounts
6. **Grow your business:** Rapidly accelerate the growth of your AUM and profitability

ERS delivers what S&P and Moody's provide for bonds—but better.

And we've built our investment research platform with the same scientific rigor.

THE PLATFORM: YOUR PROCESS, PROFESSIONALLY BUILT

Most advisors know they need a better investment process.
Few have the time, resources, or expertise to build one from scratch.

ERS spent 12 years solving this problem for you.

What You Get: A Complete Investment Research Workflow

A Scientific Research Platform

Risk ratings on 3,000+ companies, updated continuously.
Stop guessing which stocks are risky—know with quantitative precision.

Portfolio Risk Analysis

Upload your client portfolios and receive instant risk assessments. Identify hidden vulnerabilities before they become losses.

Compliance Documentation

Each recommendation is accompanied by documented rationale, providing clear, auditable evidence of the disciplined process you've outlined in your ADV Part 2A.

Improved Results

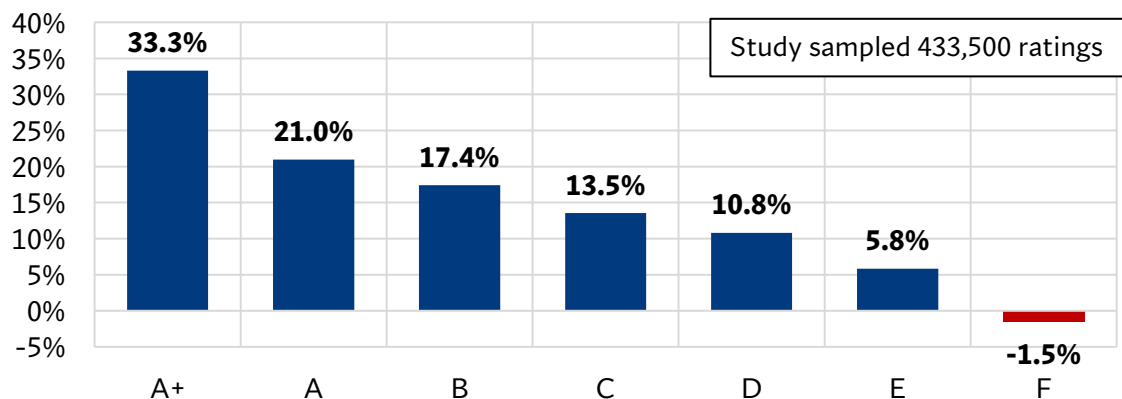
- Higher potential returns
- Faster AUM growth
- Top-tier reputation
- Higher conversion rates
- Win much larger accounts
- Grow far more profitably

**You don't need to be a data scientist.
You just need to use what data scientists built.**

ERS' RATINGS: PROOF OF ACCURACY, RELIABILITY & PERFORMANCE

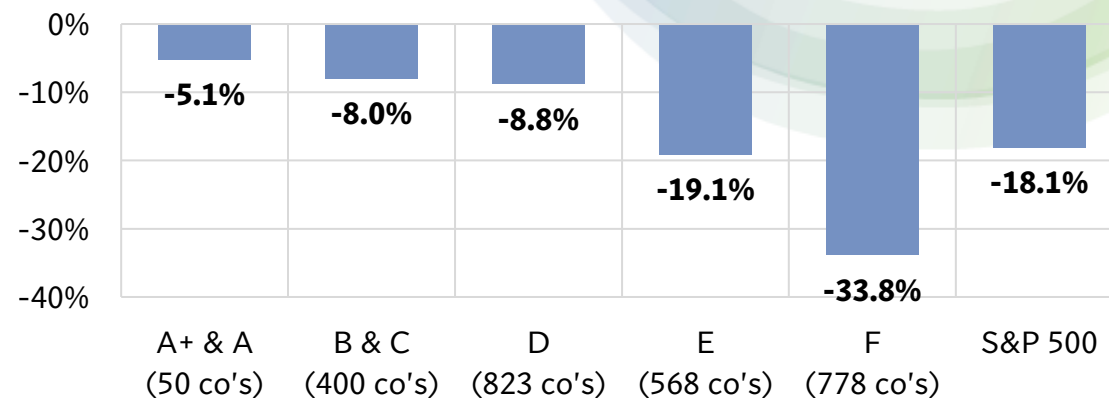
FSN™ Study - Average 1-Year Return over 25 Years

12/31/2000 to 12/31/2025



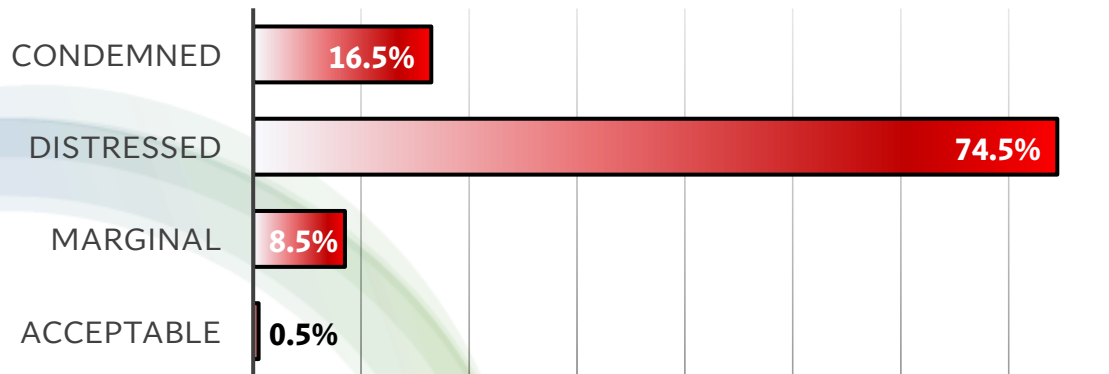
4D™ Study - 2,619 Largest Companies - 1-Yr Returns

12/31/21 to 12/31/22



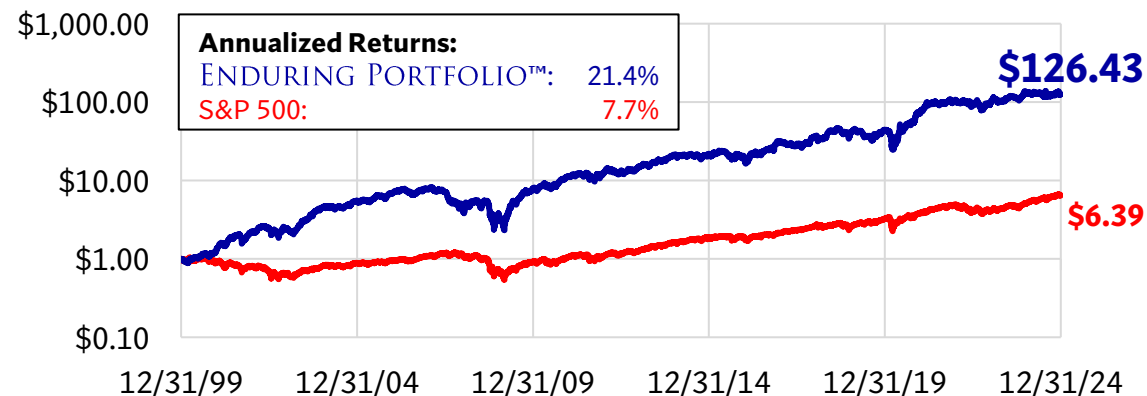
Loss Indicator™ Study – 200 Delisted Companies

Ratings 2 Years Before Bankruptcy



ERS's Enduring Portfolio™ - Growth of \$1.00

12/31/99 to 12/31/24 (25 Years)



MARKET OPPORTUNITY: FULL PLATFORM ADOPTION FOR INSTITUTIONS MODELS, RATINGS AND TOOLS FOR ADVISORS

For Financial Institutions

An advanced technology platform for professionals who:

- 1) Demand compelling evidence over convention
- 2) Seek exceptional outcomes, not benchmark comfort
- 3) Are building a reputation for excellent performance
- 4) Believe markets can be materially outperformed
- 5) Understand volatility as an asset, not an obstacle
- 6) Embrace quantitative, evidence-based decision-making
- 7) Work with complex financial and statistical technology
- 8) Will create proprietary investment standards and processes
- 9) Draw inspiration from exemplars such as James Simons, who demonstrated what data science can achieve at scale
- 10) Are driven by mastery, ambition, and pride in excellence and find fulfillment only in delivering exceptional, superior results

**We're not for advisors satisfied with market-matching returns.
This is extraordinary technology for extraordinary advisors.**

For Financial Advisors

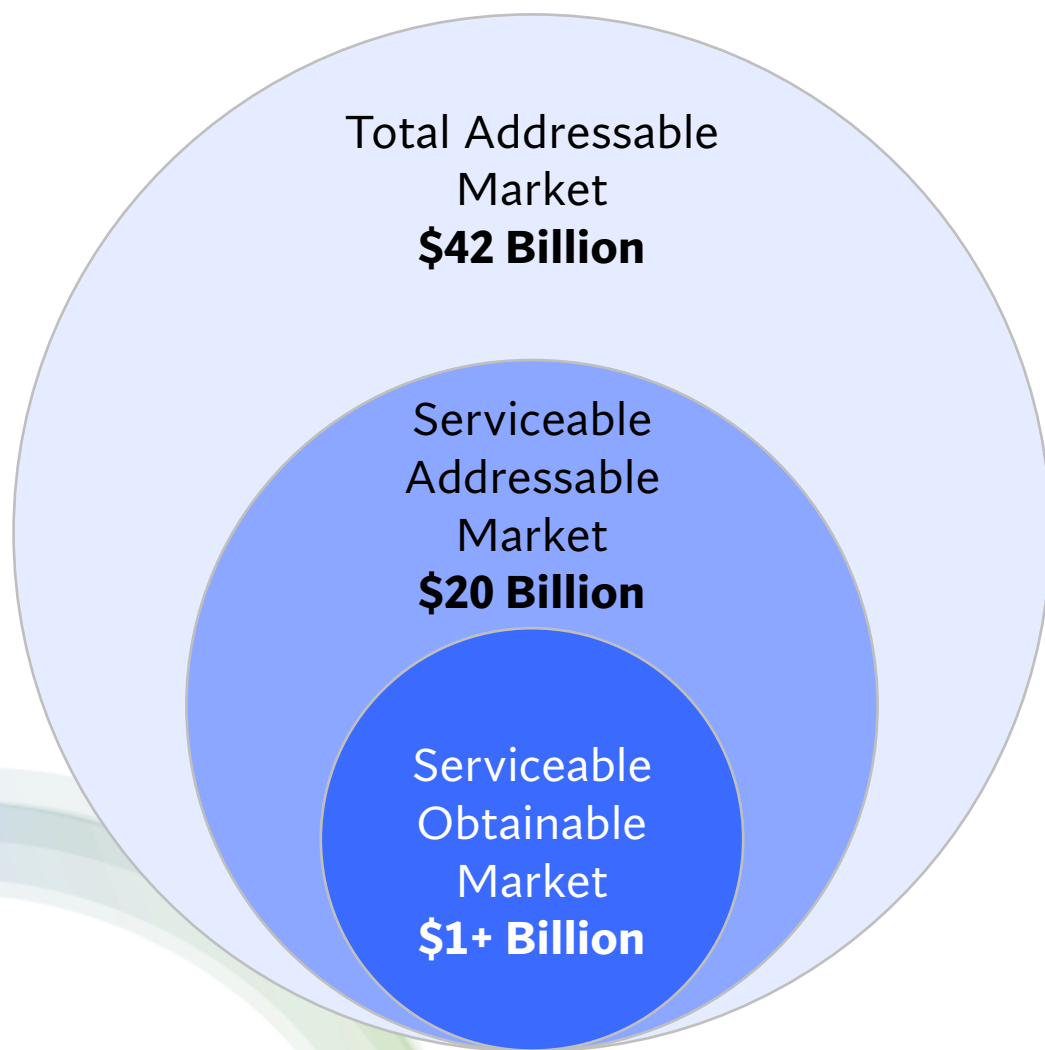
Ratings, tools, and models for professionals who:

- 1) Leverage advanced data science & AI research in decision-making
- 2) Position themselves as risk managers—not stock pickers
- 3) Value a disciplined, time-tested investment research process
- 4) Demand research they can trust and implement with confidence
- 5) Explain not just return potential, but downside risk and trade-offs
- 6) Use tools that help clients clearly understand investment decisions
- 7) Use model portfolios to enforce consistency and save time
- 8) Rely on curated lists to identify opportunities and stocks to avoid
- 9) Differentiate their practice with a disciplined, explainable investment process that wins new and bigger clients
- 10) Are determined to seek investment processes that meet or exceed the highest fiduciary and professional standards

**For advisors committed to elevating their practice
through institutional-grade data science and risk management.**

Advisors who consistently outperform don't need larger marketing budgets—their clients advertise for them. ERS provides the documented, systematic process that makes this possible.

MARKET OPPORTUNITY – A MULTI-BILLION-DOLLAR PROBLEM



Total Addressable Market: \$42 billion

Global spending on financial market data and analytics

Serviceable Addressable Market: \$20 billion

14,000+ RIA firms managing \$200M-\$2B+ AUM

Serviceable Obtainable Market: \$1+ billion

5% market share from Bloomberg, FactSet, Morningstar, Zacks competitors

Why They'll Switch to ERS:

- **Superior results**
- **Enhanced reputation**
- **To grow faster & more profitably**

USE OF PROCEEDS: BIG DATA, AI AND SCALING

AI & Data Science Engineering Teams

Hire top-tier AI specialists and quantitative analysts to build continuously learning risk models and scale big data infrastructure

Platform Expansion & Institutional Tools

Upgrade from RIA-focused to institutional-grade platform serving \$25B+ asset managers

National Awareness & Market Education

Multi-million dollar campaign educating advisors on risk management and process improvement.

Product & Engineering Leadership

Independent Validation & Third-Party Audits

Customer Success & Technical Operations

IP, Legal & Regulatory Compliance Framework

Working Capital & Strategic Reserves

PLAN TO SCALE UP

Capital Deployment: ERS is raising \$20 million to fund AI engineering teams, big data infrastructure, and platform expansion from RIA-focused to institutional-grade.

Strategic Partnerships: Leverage influential RIAs and family offices as early adopters and advocates. Their documented success becomes our proof point for broader market.

Broad Market Reach: 14,000+ RIA firms, family offices, hedge funds, pension funds, and endowments managing trillions in assets.

National Awareness Campaign: Multi-million dollar initiative educating advisors on systematic risk measurement and the competitive advantage of process-driven investing.

Revenue Scaling Path: Launch at \$500-\$2,000/month for advisors. Scale to \$20,000+/month institutional platform. Premium pricing justified by documented superior performance.

IPO Readiness: 24-36 month path to \$1B+ valuation through platform scalability, customer growth, and market leadership positioning.

VISION OF THE FOUNDER: RAYMOND M. MULLANEY



1978: Ray began formal study of financial statements.

1982: Ray incorporated his first NASD brokerage firm and SEC-registered investment research firm.

1986: Ray made front-page of New York Times warning of future market crash
August 1986: Ray elected to represent Massachusetts at the White House Conference on Small Business

1987: Markets crash as Ray warned in 1986.

Q3 2000: Merrill-Lynch's "Global Research Review" placed GE and Cisco on their most highly-recommended "Focus List".

Sep. 2000: Ray submitted reports to the SEC alleging GE and Cisco had produced "misleading earnings" & "potential fraud"

October 2000: Three weeks after Mr. Mullaney's reports, Barron's featured a major report about Cisco's accounting practices by the esteemed Abraham J. Briloff, Ph.D., CPA.

Early 2001: The S&P 500 was down 21%, but Cisco was down 75% and GE was down 37%.

May 27, 2020: In a Forbes interview, ERS rated Bristol-Myers extremely risky (it lagged the S&P by 70% in a year) and BorgWarner very strong (it beat the index by 50%) - a compelling demonstration of ERS's ratings accuracy.

2023: First investment by a family office

2025: ERS creates its first index fund with BX-Partners.com

As Seen In:

The New York Times

Forbes

MarketWatch

yahoo!
finance

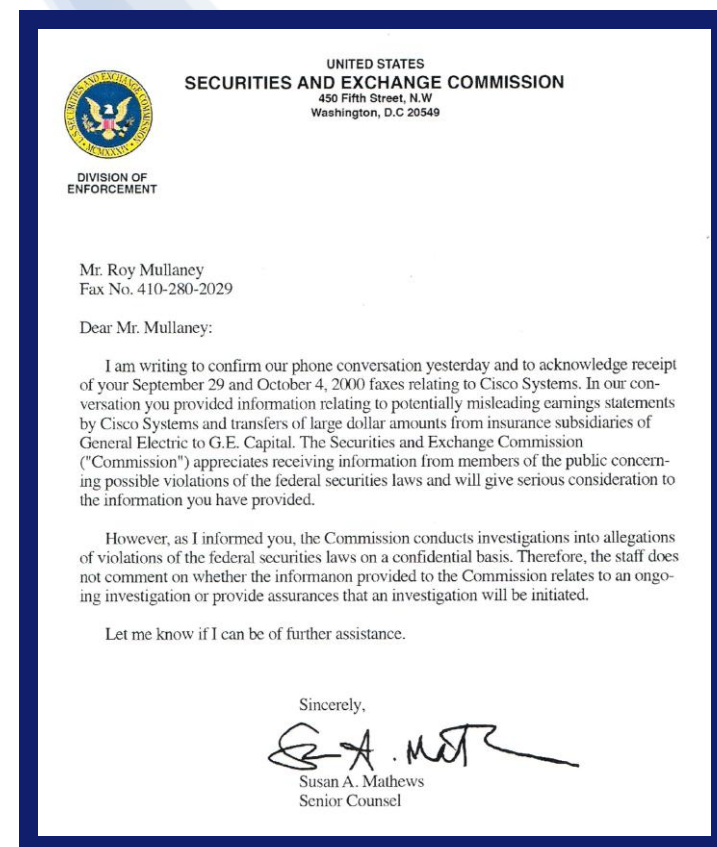
AI
TIME JOURNAL

BENZINGA

StreetInsider.com
if you're not inside...you're outside

Seeking Alpha^α

The Boston Globe





THANK YOU

ERS: Leading the Transformation

**Twelve years of development.
Twenty-five years of validation.
Defining the fiduciary standard.**

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