Washington Trust Company

Data from 13F Quarter Ending Q3, 2025

Contact Name: Colleen Anderson

Title: Sr. Vice Pres. WMSS Business Phone: (401) 348-1271 **13F AUM:** \$3,047,848,129 **# of 13F Holdings:** 278

Address: 23 Broad Street Westerly, RI 02891

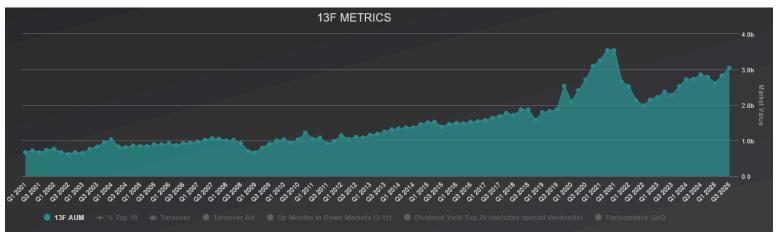
% in Top 10: 34%

Portfolio Profile - Weighted Averages

(This report only covers your stock positions - it does not include ETFs, bonds or mutual funds.)

| Metric | Price to Sales | Price to Earnings | Price to Tan. Equity | Price to FCF | Debt to Revenue | Debt to Tan. Equity | Current Ratio | Dividend Yield | Annual. 5-Yr Rev. Growth |
|---------------------|----------------|----------------------|-------------------------|-----------------|--------------------|------------------------|----------------------|-------------------|--------------------------------|
| Your Portfolio | 7.9 | 32.9 | 16.0 | 27.1 | 1.7 | 10.3 | 1.6 | 1.6% | 14.4% |
| S&P 500 | 3.1 | 24.9 | 5.5 | 23.3 | 1.1 | 2.8 | 1.2 | 1.9% | 8.3% |
| "Safe" Portfolio | 0.9 | 11.6 | 3.3 | 15.0 | 0.4 | 1.9 | 2.8 | 1.7% | 7.1% |

10 Year History Chart (AUM)



The above chart illustrates the amount of equity and stock assets this company is managing for clients.

Top 10 Holdings

| Stock | Sector | Shares Held or Principal Amt | Market Value | % of Portfolio | Rank 🔨 | Change in Shares | Qtr 1st Owned | Est. Avg Price | Qtr End Price |
|-------------|------------------------|---------------------------------|-----------------|-------------------|--------|---------------------|------------------|-------------------|------------------|
| AAPL | INFORMATION TECHNOLOGY | 546,788 | 139,228,664 | 4.57% | 1 | -962 | Q4 2009 | 28.6854 | 254.63 |
| AVGO | INFORMATION TECHNOLOGY | 377,451 | 124,524,859 | 4.09% | 3 | - 10,379 | Q1 2019 | 28.6583 | 329.91 |
| NVDA | INFORMATION TECHNOLOGY | 568,975 | 106,159,406 | 3.48% | 4 | -20,341 | Q2 2018 | 5.1758 | 186.58 |
| MSFT | INFORMATION TECHNOLOGY | 203,059 | 105,174,188 | 3.45% | 5 | - 5,478 | Q1 2001 | 52.2308 | 517.95 |
| GOOGL | COMMUNICATIONS | 413,409 | 100,499,845 | 3.30% | 7 | - 978 | Q1 2011 | 39.3494 | 243.1 |
| AMZN | CONSUMER DISCRETIONARY | 409,302 | 89,870,440 | 2.95% | 8 | 1 ,199 | Q4 2013 | 48.0869 | 219.57 |
| V | FINANCE | 220,290 | 75,202,619 | 2.47% | 11 | ₹-2,283 | Q2 2010 | 74.0188 | 341.38 |
| JPM | FINANCE | 230,055 | 72,566,248 | 2.38% | 12 | 1 4,647 | Q1 2001 | 87.9569 | 315.43 |
| <u>META</u> | COMMUNICATIONS | 76,790 | 56,392,729 | 1.85% | 14 | ₹ -649 | Q4 2014 | 142.8002 | 734.38 |
| HD | CONSUMER DISCRETIONARY | 116,154 | 47,064,283 | 1.54% | 16 | 1 364 | Q1 2001 | 71.3159 | 405.19 |



Washington Trust Company - 13F Holdings - Q3 2025

Largest 30 Stock Holdings

| Symbol | Company | Shares | Price | Value | % of Portfolio | Market Cap | P/S | P/E | P/TE | P/FCF | D/R | D/TE | Current Ratio | Div. Yield | 5-Yr Rev Growth | Economic Sensitivity |
|--------|---------------|--------|---------|-------------|-------------------|---------------|------|-------|-------|-------|------|------|------------------|---------------|--------------------|-------------------------|
| GOOGL | Alphabet, I | 413k | \$318 | \$132M | 5.9% | \$3.84T | 10.4 | 33.2 | 11.6 | 57.6 | 0.4 | 0.4 | 1.9 | 0.3% | 16.7% | Medium |
| AMZN | Amazon.com, | 409k | \$226 | \$92.6M | 4.2% | \$2.42T | 3.6 | 34.3 | 7.8 | 179.4 | 0.5 | 1.1 | 1.0 | 0.0% | 14.0% | High |
| ADI | Analog Devi | 94.9k | \$239 | \$22.7M | 1.0% | \$118B | 11.3 | 60.1 | _ | 32.0 | 1.4 | _ | 2.3 | 1.6% | 13.5% | Medium |
| AAPL | Apple, Inc. | 547k | \$276 | \$151M | 6.8% | \$4.08T | 10.0 | 41.1 | 61.9 | 42.4 | 0.7 | 4.0 | 0.9 | 0.4% | 8.3% | Medium |
| BLK | BlackRock, | 24.8k | \$1.02k | \$25.3M | 1.1% | \$158B | 7.0 | 24.2 | _ | 39.3 | 4.2 | _ | 4.8 | 2.0% | 7.4% | High |
| BKNG | Booking Hol | 4.29k | \$4.87k | \$20.9M | 0.9% | \$157B | 6.3 | 32.6 | _ | 17.0 | 1.5 | _ | 1.2 | 0.8% | 23.0% | High |
| AVGO | Broadcom In | 377k | \$378 | \$143M | 6.4% | \$1.78T | 29.8 | 94.8 | _ | 71.6 | 1.5 | _ | 1.5 | 0.6% | 20.9% | Medium |
| COST | Costco Whol | 28.5k | \$886 | \$25.2M | 1.1% | \$393B | 1.4 | 48.5 | 13.9 | 50.1 | 0.2 | 1.7 | 1.0 | 0.6% | 10.5% | Low |
| LLY | Eli Lilly & | 18.8k | \$1.07k | \$20.1M | 0.9% | \$958B | 18.0 | 69.4 | 145.3 | _ | 1.6 | 12.5 | 1.3 | 0.6% | 18.1% | Low |
| ISRG | Intuitive S | 43.4k | \$568 | \$24.6M | 1.1% | \$201B | 22.0 | 76.7 | 11.5 | 101.0 | 0.2 | 0.1 | 5.2 | 0.0% | 16.3% | Low |
| IQV | IQVIA Holdi | 94.3k | \$228 | \$21.5M | 1.0% | \$38.9B | 2.5 | 31.4 | _ | 19.3 | 1.5 | _ | 0.8 | 0.0% | 7.5% | Low |
| JNJ | Johnson & J | 125k | \$206 | \$25.7M | 1.2% | \$497B | 5.5 | 21.9 | _ | 27.3 | 1.3 | _ | 1.0 | 2.5% | 2.3% | Low |
| JPM | JPMorgan Ch | 230k | \$298 | \$68.7M | 3.1% | \$813B | 2.9 | 14.4 | 2.7 | 20.3 | 15.0 | 13.9 | 1.2 | 1.9% | 18.6% | High |
| KLAC | KLA Corp. | 27.3k | \$1.14k | \$31.1M | 1.4% | \$149B | 12.3 | 36.7 | 60.8 | 39.9 | 0.9 | 4.6 | 2.6 | 0.7% | 15.4% | Medium |
| META | Meta Platfo | 76.8k | \$613 | \$47.1M | 2.1% | \$1.55T | 8.6 | 21.6 | 8.9 | 30.8 | 0.6 | 0.6 | 2.0 | 0.3% | 17.8% | Medium |
| MSFT | Microsoft C | 203k | \$474 | \$96.2M | 4.3% | \$3.52T | 12.5 | 34.6 | 17.5 | 49.2 | 1.0 | 1.4 | 1.4 | 0.7% | 13.9% | Medium |
| NEE | NextEra Ene | 332k | \$84 | \$28M | 1.3% | \$175B | 7.0 | 38.4 | 3.8 | 47.0 | 5.5 | 3.0 | 0.5 | 2.7% | 6.7% | Low |
| NVDA | NVIDIA Corp | 569k | \$183 | \$104M | 4.7% | \$4.44T | 26.9 | 51.3 | 47.4 | 61.7 | 0.2 | 0.4 | 4.2 | 0.0% | 66.1% | Medium |
| PANW | Palo Alto N | 197k | \$184 | \$36.1M | 1.6% | \$128B | 13.9 | 113.0 | 51.4 | 36.9 | 1.7 | 6.3 | 0.9 | 0.0% | 22.0% | Medium |
| PWR | Quanta Serv | 56.4k | \$443 | \$25M | 1.1% | \$66B | 2.5 | 66.6 | 255.0 | 48.6 | 0.5 | 46.4 | 1.4 | 0.1% | 18.0% | High |
| RTX | RTX Corp. | 189k | \$173 | \$32.7M | 1.5% | \$232B | 2.8 | 36.0 | _ | 94.9 | 1.2 | _ | 1.0 | 1.5% | -1.6% | High |
| SPGI | S&P Global, | 42k | \$489 | \$20.5M | 0.9% | \$148B | 10.1 | 34.1 | _ | 27.4 | 1.5 | _ | 1.0 | 0.8% | 15.0% | High |
| SYK | Stryker Cor | 53.7k | \$370 | \$19.9M | 0.9% | \$142B | 5.9 | 48.5 | _ | 35.2 | 1.1 | _ | 1.8 | 0.9% | 10.9% | Low |
| HD | The Home De | 116k | \$337 | \$39.1M | 1.8% | \$335B | 2.0 | 22.9 | _ | 23.5 | 0.5 | _ | 1.1 | 2.7% | 6.7% | High |
| TJX | The TJX Cos | 230k | \$148 | \$34.1M | 1.5% | \$165B | 2.8 | 33.1 | 18.8 | 40.8 | 0.4 | 2.7 | 1.2 | 1.1% | 11.4% | High |
| TMO | Thermo Fish | 95.1k | \$586 | \$55.7M | 2.5% | \$220B | 5.1 | 33.4 | _ | 35.7 | 1.2 | _ | 1.9 | 0.3% | 8.7% | Low |
| UBER | Uber Techno | 268k | \$84 | \$22.4M | 1.0% | \$174B | 3.7 | 13.8 | 13.9 | 20.3 | 0.7 | 2.6 | 1.1 | 0.0% | 29.5% | High |
| V | Visa, Inc. | 220k | \$330 | \$72.7M | 3.3% | \$637B | 16.4 | 31.7 | _ | 28.8 | 1.6 | _ | 1.1 | 0.7% | 12.2% | High |
| WMT | Walmart, In | 288k | \$104 | \$30M | 1.4% | \$831B | 1.2 | 37.9 | 13.6 | 60.4 | 0.3 | 2.8 | 0.8 | 0.9% | 5.0% | Low |
| WAB | Westinghous | 138k | \$200 | \$27.6M | 1.2% | \$34.2B | 3.2 | 29.3 | _ | 23.5 | 0.9 | _ | 1.8 | 0.5% | 6.0% | High |
| | Weighted Avg. | | \$2 | 2,216,950,4 | 155 | | 8.1 | 33.5 | 16.1 | 27.6 | 1.7 | 10.3 | 1.6 | 1.1% | 14.4% | Medium |

Price to Earnings (P/E)

Weighted Avg P/E: 33.52 S&P 500 Median P/E: 24.89

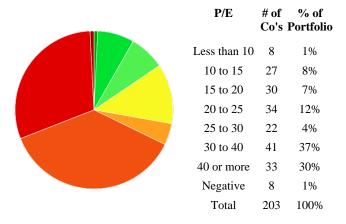


Chart Overview: Distributes holdings by P/E.

Importance: Gauges growth expectations and valuation.

Key Insight: Avg. 33.5 vs S&P 24.89;

Valuation risk is very high.

Risk Considerations: 31% of portfolio with P/E 40 or more. **Investor Value:** Balances upside with earnings volatility.

Price to Free Cash Flow (P/FCF)

Weighted Avg P/FCF: 27.56 S&P 500 Median P/FCF: 23.27

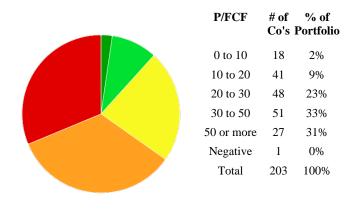


Chart Overview: Distributes holdings by P/FCF. **Importance:** Measures efficiency and cash capacity.

Key Insight: Avg. 27.6 vs S&P 23.27; Valuation risk is somewhat high.

Risk Considerations: 64% of portfolio with P/FCF over 30. **Investor Value:** Evaluates growth sustainability and quality.

Price to Sales (P/S)

Weighted Avg P/S: 8.09 S&P 500 Median P/S: 3.06

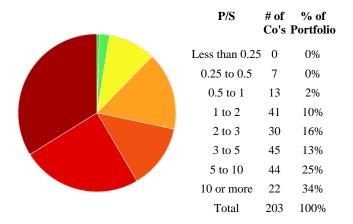


Chart Overview: Shows holdings distribution by P/S ratio. **Importance:** Spots over/undervaluation based on sales. **Key Insight:** Avg. 8.1 vs S&P 3.06; valuation is very high. **Risk Considerations:** 72% over P/S 3; 34% over P/S 10. **Investor Value:** Measures price paid per revenue dollar.

Price to Tangible Equity (P/TE)

Weighted Avg P/TE: 16.10 S&P 500 Median P/TE: 5.54

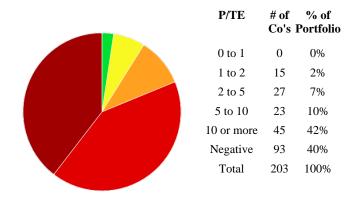
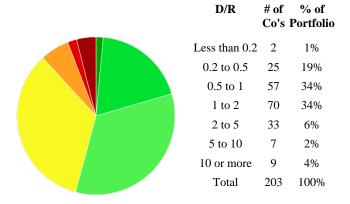


Chart Overview: Analyzes P/TE (price vs. tangible equity). Importance: Reveals asset-backed value vs. intangible value. Key Insight: Avg. 16.1 vs S&P 5.54; valuation is very high. Risk Considerations: 82% of portfolio with P/TE over 10.

Investor Value: Checks resilience and IP reliance.

Debt to Revenue (D/R)

Weighted Avg D/R: 1.68



Debt to Tangible Equity (D/TE)

Weighted Avg D/TE: 10.32

| D/TE | # of Co's | % of Portfolio |
|------------|--------------|----------------|
| 0 to 0.2 | 2 | 1% |
| 0.2 to 0.5 | 6 | 11% |
| 0.5 to 1 | 14 | 5% |
| 1 to 2 | 19 | 11% |
| 2 to 5 | 33 | 19% |
| 5 or more | 37 | 13% |
| Negative | 92 | 40% |
| Total | 203 | 100% |
| | | |

Chart Overview: Categorizes D/R, debt burden on revenue. **Importance:** Assesses leverage amid sales changes. **Key Insight:** Average D/R 1.7, 54% with D/R below 1. **Risk Considerations:** 12% of portfolio with D/R above 2.

Investor Value: Reviews resilience to rates/economy.

Chart Overview: Examines D/TE, leverage vs. hard assets.

Importance: Shows solvency in distress scenarios.

Key Insight: Average D/TE 10.3, 16% with D/TE below 1. **Risk Considerations:** 72% of portfolio with D/TE above 2. **Investor Value:** Reviews resilience to rates/economy.

Portfolio Analysis by Market Cap

Market Cap # of % of Co's Portfolio Under \$100 mil. 1 0% \$100 - 250 mil. 0 0% \$250 - 500 mil. 0 0% \$500 - 999 mil. 0 0% \$1 - 3 bil. 0 0% \$3 - 10 bil. 3 1% \$10 - 25 bil. 19 3% \$25 - 75 bil. 12% \$75 - 200 bil. 66 23% \$200 - 500 bil. 32 16% \$500 - 999 bil. 5 9% Over \$1 tril. 12 36% Total 203 100%

Chart Overview: Allocates by market cap size. **Importance:** Links to stability and growth.

Key Insight: 96% of portfolio in >\$25-bil. large-cap stocks. **Risk Considerations:** Ties to index leaders' volatility.

Investor Value: Gauges scale diversification.

Portfolio Analysis by Sector

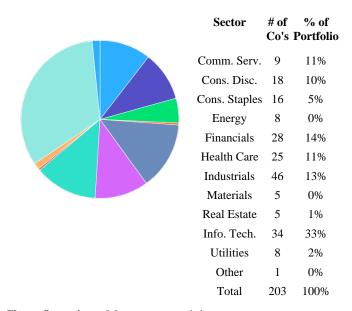


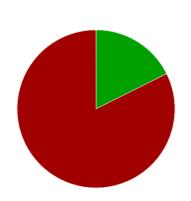
Chart Overview: Maps sector weights.

Importance: Shows cycle exposure/diversification. **Key Insight:** 100% concentrated in Total sector.

Risk Considerations: 147% concentrated in 3 most-held sectors.

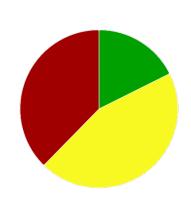
Investor Value: Aligns with market dynamics.

Portfolio Analysis by Economic Cycle Sensitivity



| | Co's | Portfoli |
|-------------|------|----------|
| Low | 49 | 18% |
| Med. / High | 154 | 82% |
| Total | 203 | 100% |

Sensitivity # of % of



| Sensitivity | # of Co's 1 | % of Portfolio |
|-------------|----------------|-------------------|
| Low | 49 | 18% |
| Medium | 49 | 45% |
| High | 105 | 38% |
| Total | 203 | 100% |
| | | |
| | | |

Chart Overview: Simplifies cycle sensitivity grouping. Importance: Predicts economic phase performance. Key Insight: 82% of holdings medium or high sensitivity.

Risk Considerations: Correlates with recession vulnerability.

Request Stock Reports

Investor Value: Aids positioning strategies.

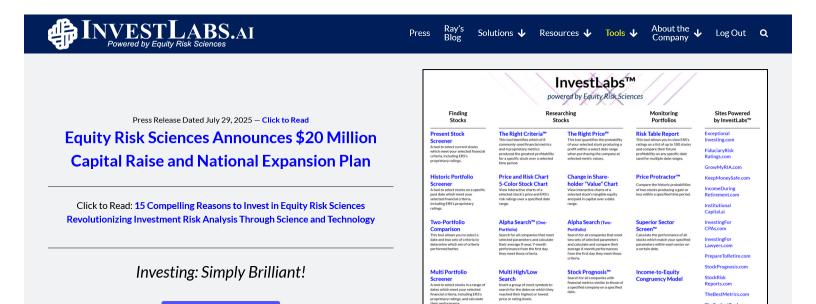
Sincerely, Raymond Mullaney CEO & President **Chart Overview:** Details cycle sensitivity levels.

Importance: Identifies volatility nuances.

Key Insight: 45% medium, 38% high sensitivity.

Risk Considerations: Correlates with recession vulnerability.

Investor Value: Improves macro risk management.



ERS Founder Ray Mullaney:

A Proven History of Spotting Hidden Risks — Long Before Wall Street Analysts Did, and Before Investors Suffered Losses

As Seen In:

BENZINGA





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ERS Founder Featured in the New York Times

In 1986, Ray Mullaney's early warnings on America's mounting debt crisis were featured on the front page of The New York Times. Long before today's headlines, Ray demonstrated the same commitment to rigorous analysis, objectivity, and investor protection that defines Equity Risk Sciences today.

1978: Ray began formal study of financial statements.

1982: Ray incorporated his first NASD brokerage firm and SEC-registered investment research firm.

1986: Ray made front-page of New York Times warning of future market crash

August 1986: Ray elected to represent Massachusetts at the White House Conference on Small Business

1987: Markets crash as Ray warned in 1986.

Q3 2000: Merrill-Lynch's "Global Research Review" placed GE and Cisco on their most highly-recommended "Focus List".

Sep. 2000: Ray submitted reports to the SEC alleging GE and Cisco had produced "misleading earnings" & "potential fraud"

October 2000: Three weeks after Mr. Mullaney's reports, Barron's featured a major report about Cisco's accounting

practices by the esteemed Abraham J. Briloff, Ph.D., CPA.

Early 2001: The S&P 500 was down 21%, but Cisco was down 75% and GE was down 37%.

May 27, 2020: In a Forbes interview, ERS rated Bristol-Myers extremely risky (it lagged the S&P by 70% in a year) and BorgWarner very strong (it beat the index by 50%) - a compelling demonstration of ERS's ratings accuracy.

2023: First investment by a family office

2025: ERS creates its first index fund with BX-Partners.com